

Vice Chair Application ESAC



Zdenka Hrubesova
Legal Director at DELL

Education & positions prior to Dell



Education

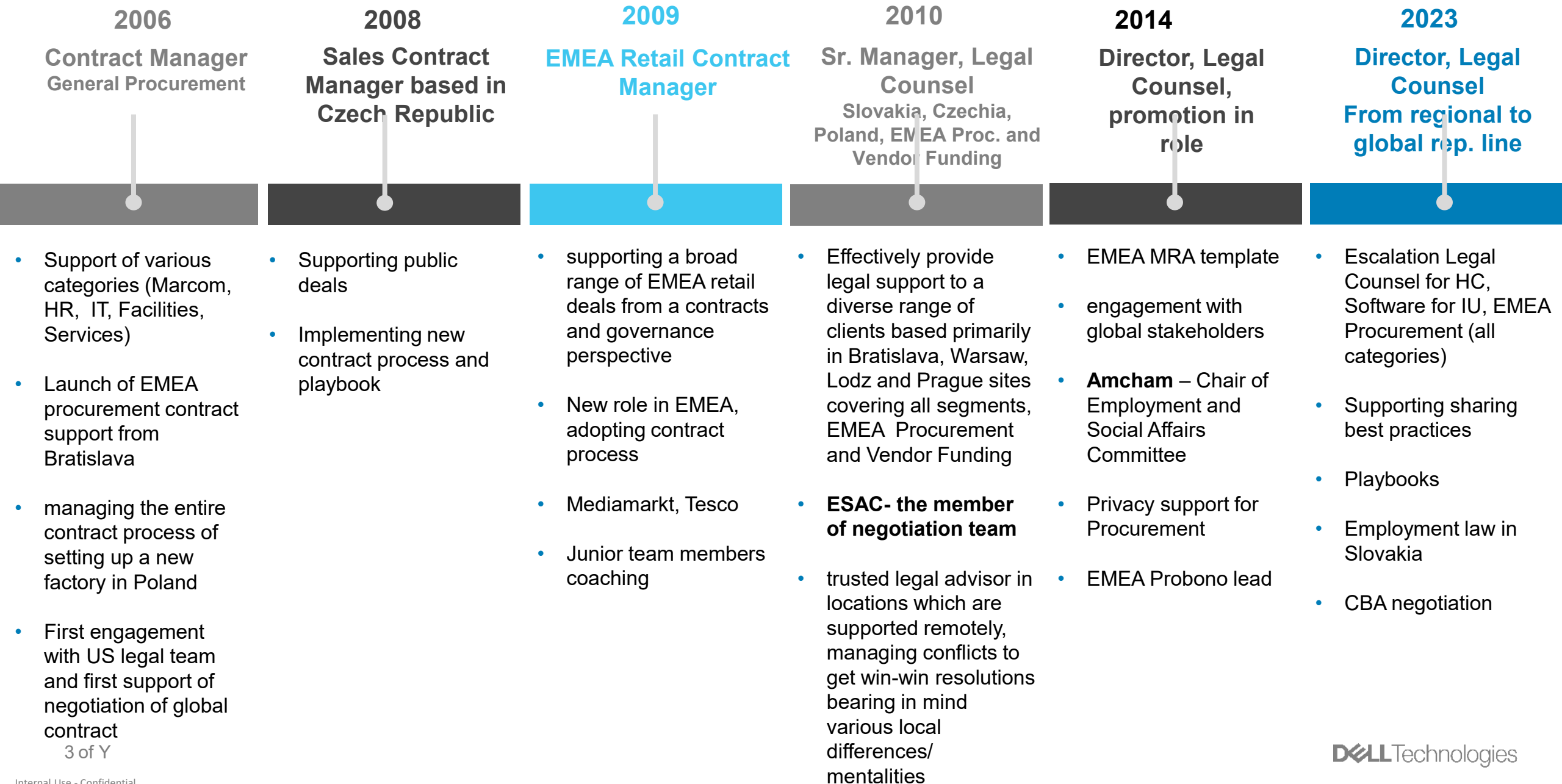
- Master Degree in Computer Science from Technical University, Kosice
- Master Degree in Law from Comenius University, Bratislava
- Doctor Degree in Law from Pan European University in Bratislava



Work Experience

- **Junior lawyer** (1 year)
 - Local law firm
- **Managing Director** (6 years)
 - International Sports Agency - purchase of TV, advertising and other rights on international level (football, tennis) including 1year assignment in Switzerland
- **Commercial Director and Co-owner** (6 years)
 - Responsible for sales strategy in providing TV graphics and statistics during broadcasting of sport events
- **Commercial Director** (2 years)
 - Leading sales team of 15 people –hardware division
- **Operation Manager** (2 years)
 - Leading team of 51 people to process a voucher privatization

Journey at Dell including ESAC Amcham



Experience, Values & Focus opportunities



Experience and values proven/gained

- **Strategic Thinking** – seeks pragmatic solutions to complex issues in alignment with the company's strategy.
- **Problem solving** – strong ability to take ownership, manage the stakeholders and drive to resolution.
- **Drive for results**
- **Engaging others**
- **Positive “can do” attitude**
- **Integrity and trust**
- **Strong crisis management**



To be focused on opportunities in ESAC

- **Government relationship** – continue building a relationship with MoL and SA in order to have a relevant impact on Labor legislation
- **Innovation and Labor Code** – formulate creative solutions to new ways of working including digitalization in labor market, AI and help to create suggestions for MoL and SA
- **Sharing best practices** – continue to create ESAC environment for sharing best practices

