

# ICT services worldwide from Košice

...T...Systems...



**Thomas Bogdain**  
Managing Director  
T-Systems Slovakia

**On February 1, 2012, Thomas Bogdain joined T-Systems Slovakia as the new managing director. After spending six years with Slovak Telekom, Bogdain exchanged Bratislava for Košice to join T-Systems Slovakia. After just six years in business, T-Systems Slovakia has achieved a very high skill level as well as high customer trust. Mr. Bogdain sees great potential for the company and explains what the ICT giant from eastern Slovakia is preparing for the future.**

**Since February 2012 you have been the managing director of T-Systems Slovakia, one of the top ICT companies in Slovakia. What convinced you to take this offer and what challenges do you see now after almost 6 months in your position?**

The success that T-Systems Slovakia has had so far was convincing for me: in the last six years Jozef Ondáš has formed a fast-growing and highly-skilled IT nearshore center with international recognition. We have great potential to become one of the best nearshore centers worldwide in the near future in terms of quality, efficiency and sustainability made in Slovakia. I wanted to be the author of the second part of this story.

**Will the growth of T-Systems Slovakia bring new employment opportunities to Košice?**

This year we intend to hire 200 to 250 new employees. At the end of the year we will have around 2600 employees on board. We are currently on track to achieve this number.

Based on our internal analysis, there is space for around 3000 people for T-Systems Košice. Our current average annual growth

is about 15 percent. The size of the growth and the maximum size took into consideration the current situation on the labor market and environmental conditions, e.g. premises and inflow of graduates. But as IT skills become a commodity in the future and school systems adapt to business needs, I am optimistic that after two or three years a new evaluation will show a different scenario.

**What seems to be the most attractive attribute of Slovakia from the ICT business point of view?**

The mixture of high skills and very competitive prices makes Košice very attractive and competitive on the ICT world market. What's more, we can build our production building close to the center of the city with easy access for our employees. Such a situation is no longer possible in many Western European cities. In September we will open our new office building in CBC II, where we have excellent possibilities to professionally serve our customers and convince them that Košice is the best choice.

**What are the top services T-Systems Slovakia offers to its customers? Do you plan to bring any new activities to Košice?**

We want to be the absolute top regarding quality, efficiency and technology; we are specialized in and focusing on SAP and cloud computing, which in industry is referred to as "computing services." Today we are serving customers worldwide across all industries. To be able to do so we have applied and received all necessary international industry standards and certificates in terms of skills, processes and security. Two years ago we started to add telecommunication services, which are complementary to the computing services and allow us to serve customers end to end. This new business already forms about 5 percent of activities in Košice, with a strong growth tendency. We currently do not have any customers in Slovakia, but we are working on that.

**How do you see the future of IT outsourcing and cloud computing? What role will T-Systems Slovakia play in this future?**

IT outsourcing is the trend in IT services as many companies want to focus on their core business and are under high cost pressure due to competition. Internal IT is production support rather than core business in many companies. If you operate IT services not only for one company but for many companies, like we do at T-Systems Košice, you can scale and share experience, and you need fewer people than every single company would need individually. We do this well and I see great potential, especially in positions requiring higher skill levels, such as IT architects and IT solution experts. Cloud computing on a large scale has just started to increase and we in Košice are a main part of that story. With all the know-how we have and the plans we have to enhance it in the upcoming years, we feel well prepared for the challenges.

## ABOUT T-SYSTEMS SLOVAKIA

T-Systems Slovakia s.r.o. is a subsidiary of T-Systems International GmbH, founded in 2006. Representing a growing production location, T-Systems Slovakia provides ICT services to many key customers in over 20 countries. These customers primarily represent multinational corporations and large public sector institutions. The portfolio of T-Systems Slovakia includes administration of networks, servers, operational systems, database systems, SAP systems, middleware software products and other specialized customer applications. T-Systems Slovakia is one of the founding members of Košice IT Valley Association and Coalition 2013+ and participates in many interesting projects, supporting mostly educational, sport or cultural activities in the region.